
Annual General Meeting 23rd November 2023



Woodland Grange
Leamington Spa
CV32 6RN



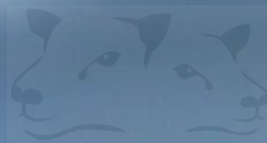
1. **To Receive** the apologies for absence.
2. **RESOLUTION:** Approval of the minutes and matters arising from the AGM which took place on 12th November 2022, at Drimsynie Estate Hotel, Lochgoilhead Cairndew PA248AD

3. To receive the Chairs report.



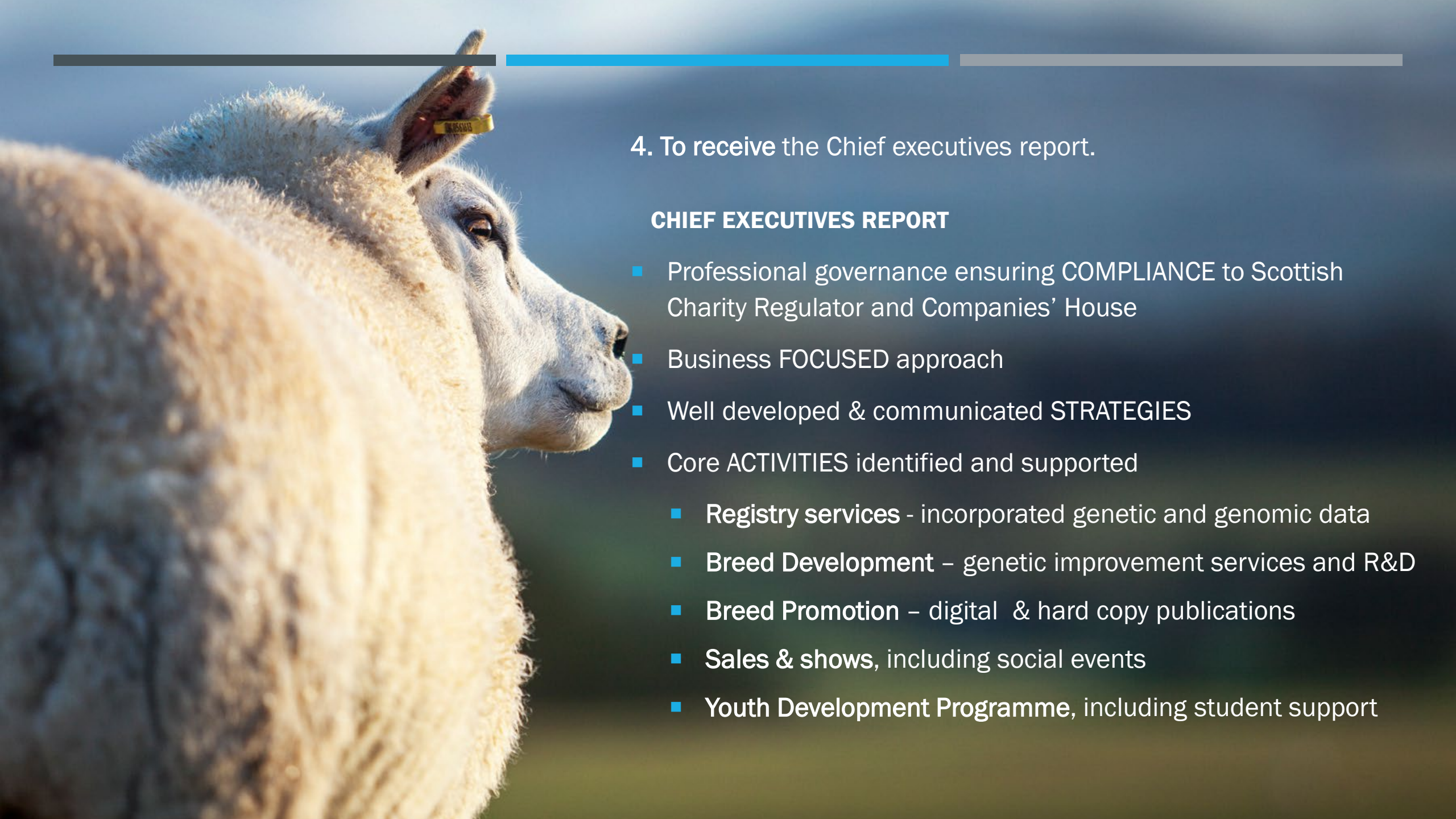
CHAIRS REPORT

- Privilege and honour to be the Chair of the society over last 12 months
- Once again, been another exceptional year for the breed and the society
- Hard work and dedication by breeders paying off, Texel continues to be #1 choice
- Lighter note, great to have such positive feedback from our young breeders, with a great weekend of activity in NI
- Society continues to provide successful events, providing opportunity for the people of our society to meet and socialise
- Six figure records continue at society sales, with excellent averages and clearances
- Strong commercial demand for Texel, strong base at our national sales which gross >£1M with nearly half of those rams sold selling for less than 1000gns
- Texel continues to dominate sales throughout the UK
- Grateful to the dedication of the Board, staff, sponsors, contractors and clubs
- We have a great team at the office recruited and managed by our Chief executive
- 2024 offers an opportunity to celebrate our 50th anniversary of our breed society, huge milestone with several additional activities and events planned



CHIEF EXECUTIVES REPORT

- 2023/24 YEAR IN REVIEW



4. To receive the Chief executives report.

CHIEF EXECUTIVES REPORT

- Professional governance ensuring COMPLIANCE to Scottish Charity Regulator and Companies' House
- Business FOCUSED approach
- Well developed & communicated STRATEGIES
- Core ACTIVITIES identified and supported
 - Registry services - incorporated genetic and genomic data
 - Breed Development – genetic improvement services and R&D
 - Breed Promotion – digital & hard copy publications
 - Sales & shows, including social events
 - Youth Development Programme, including student support



CHIEF EXECUTIVES REPORT

- Continued investment in digital technologies
 - Supporting service delivery,.....driving efficiencies
 - Genetic improvement tools.....supporting breed competitiveness
- Boosting member experience whilst increasing business resilience
- Providing affordable services from a small expert team
- Rationalising and reducing overheads sensitively
- Increasing investments in breed promotion and breed development technology
- Financial performance detailed in the Trustees report and statements



CHIEF EXECUTIVES REPORT

- Outstanding achievement for any organisation of our type in the livestock sector
 - 5 decades of successful service delivery by Texel Sheep Society
 - Largest registry of Texel sheep globally with 2M pedigrees
 - Nearly 10,000 flock memberships issued 1974-2023
 - Annual membership constant at 2000+
 - 50,000 birth notifications annually
 - 18,000 female registrations annually
 - Most popular sire breed in GB, 3x more popular - nearest competitor
 - 2nd most popular maternal breed, 2nd only to the various mule types
 - Texel sired females make up more than 17% of the ewes in GB

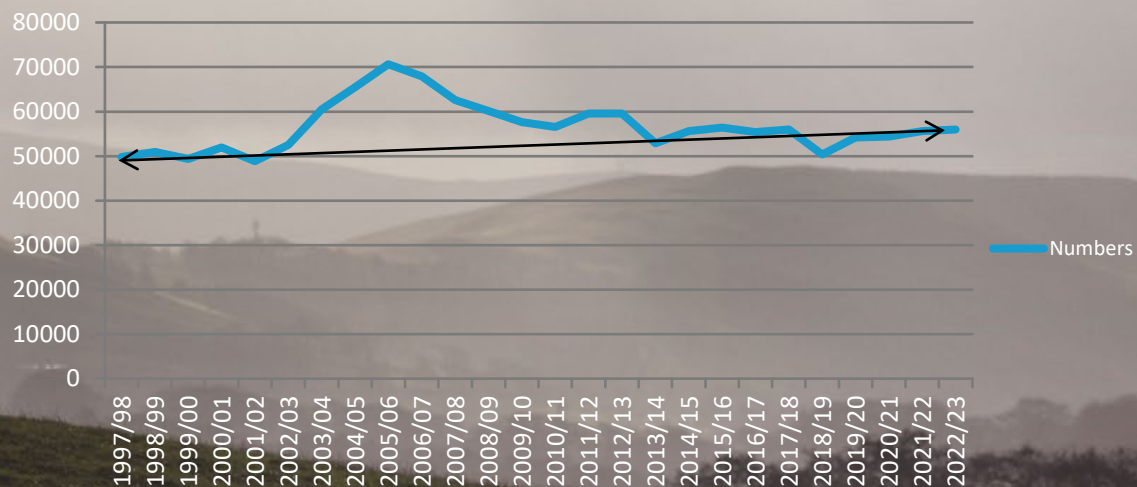


CHIEF EXECUTIVES REPORT

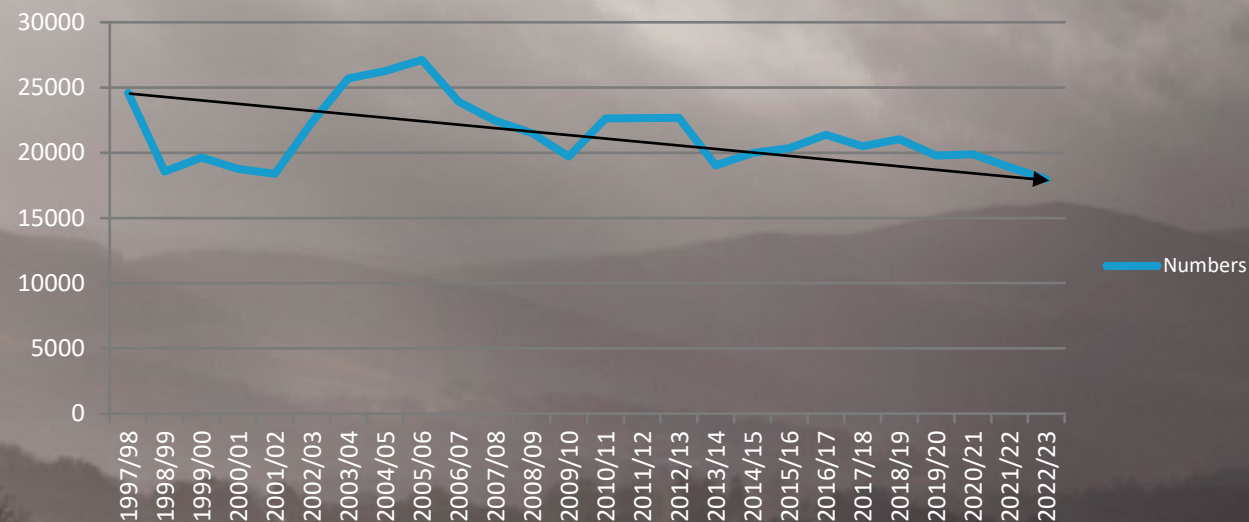
- REGISTRY PERFORMANCE 1997-2023



ACTUAL PHYSICAL BIRTH NOTIFICATIONS RECEIVED



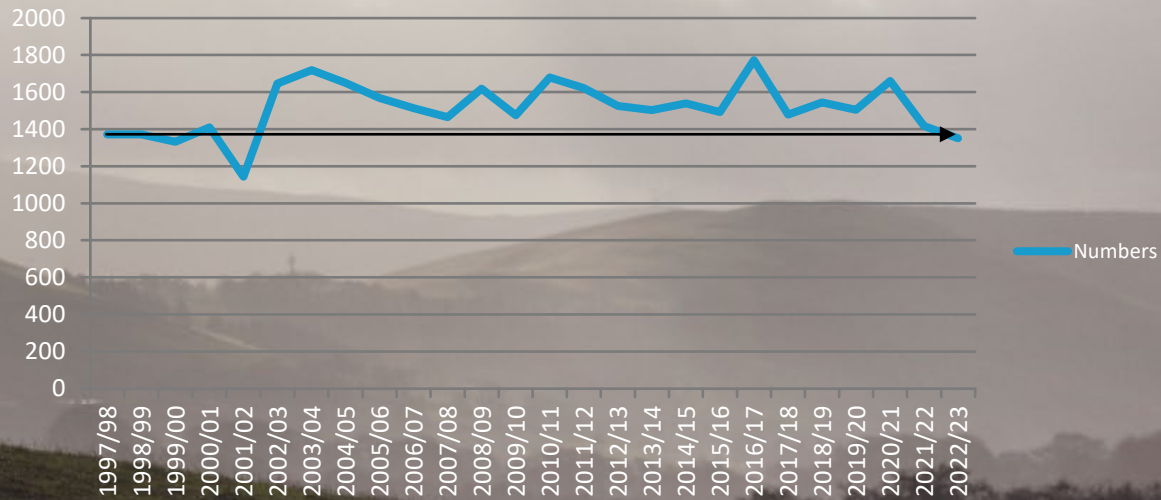
ACTUAL PHYSICAL FEMALE REGISTRATIONS RECEIVED



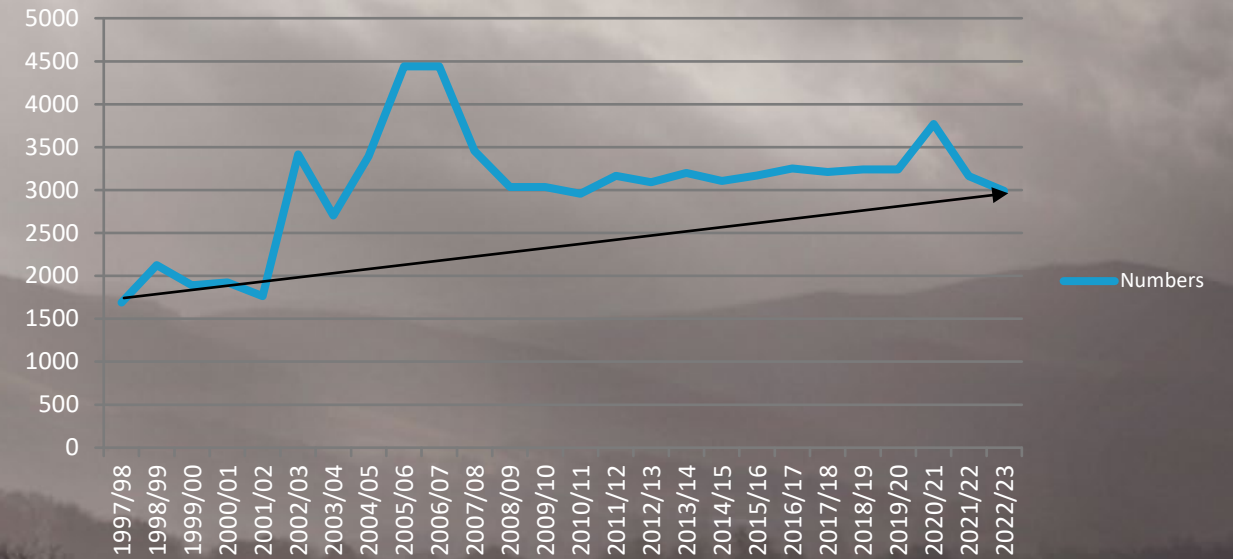
GB Breeding flock (ewes mated)



ACTUAL PHYSICAL MALE REGISTRATIONS RECEIVED



ACTUAL PHYSICAL TRANSFERS RECEIVED



GB Breeding flock (ewes mated)



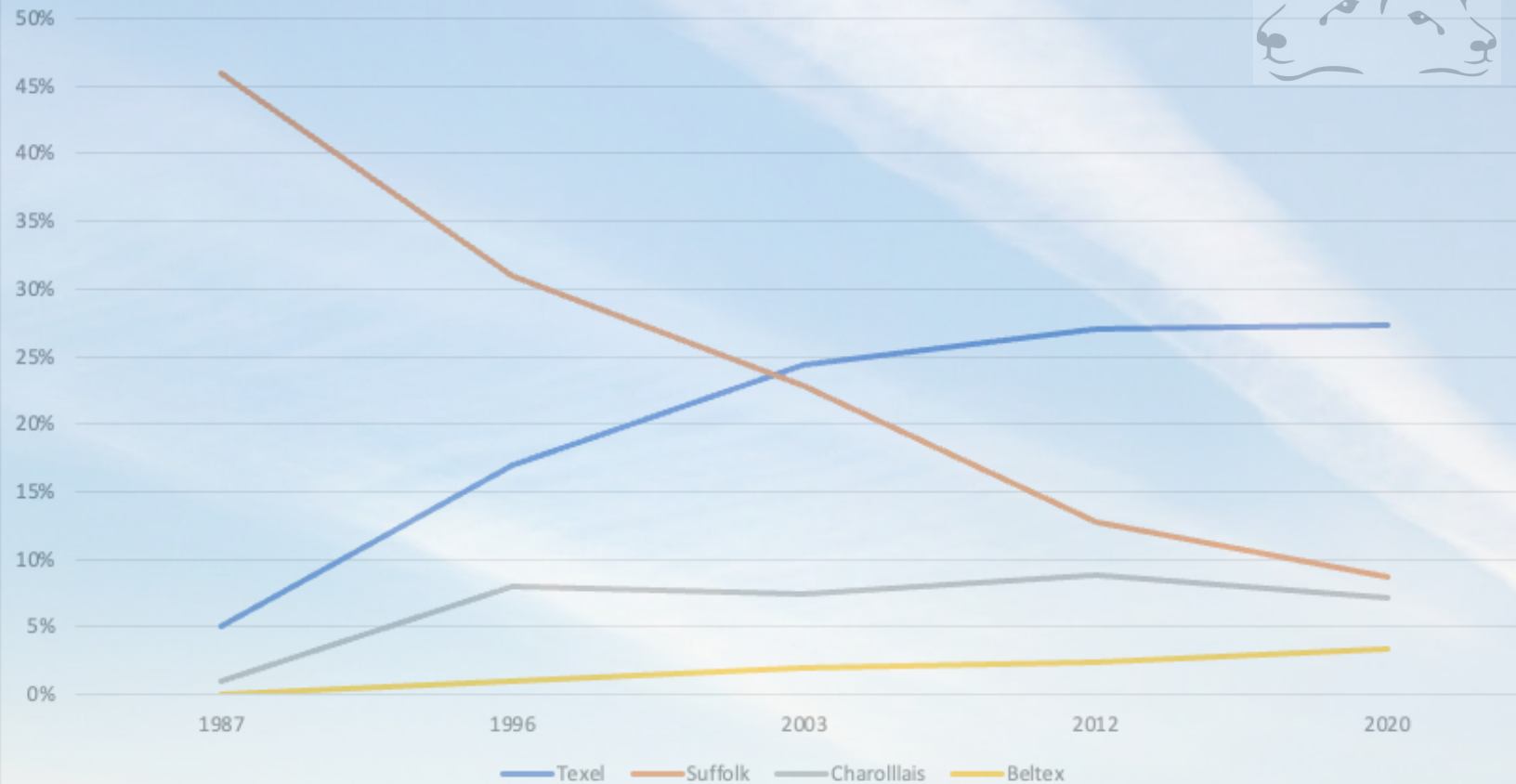


CHIEF EXECUTIVES REPORT

- BREED PERFORMANCE 1987-2020



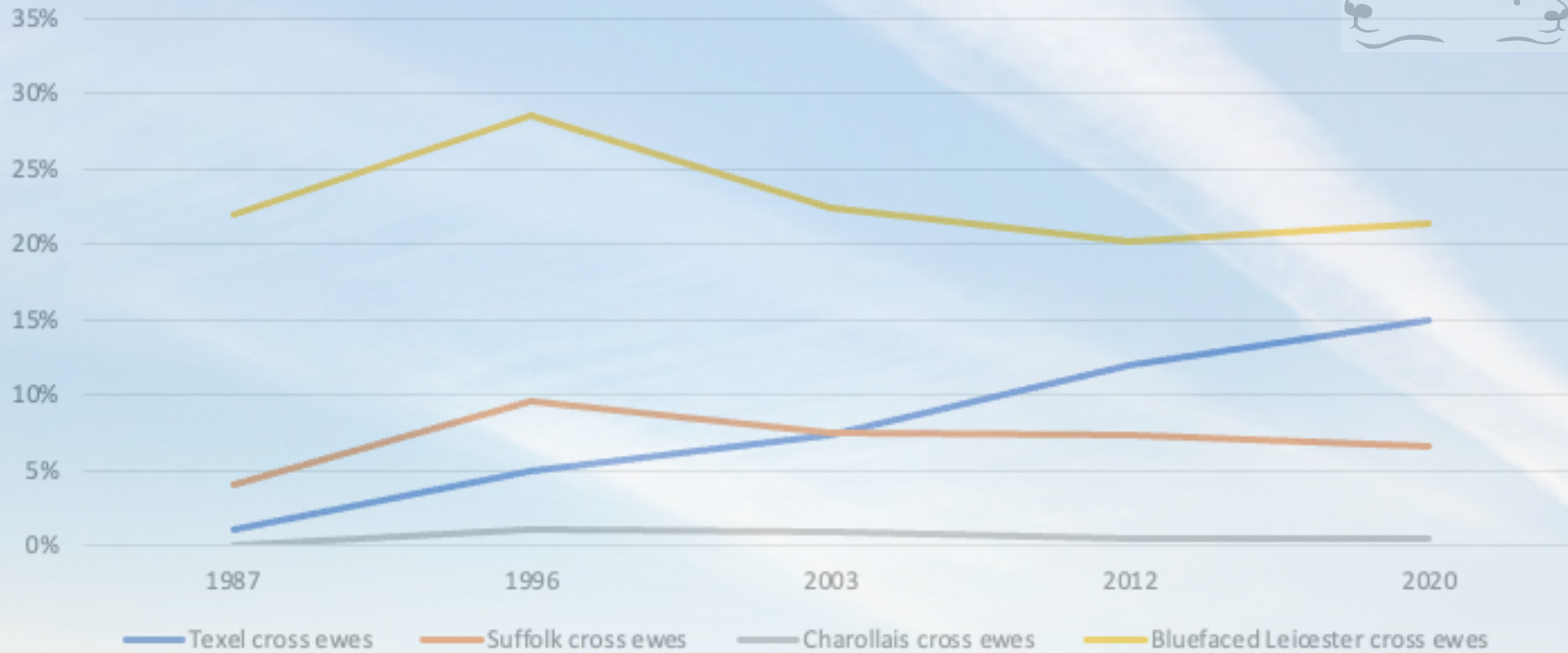
Changing influence of Terminal Sire Breeds 1987-2020



Changing purebred populations of major terminal sire breeds 1987-2020 as % of GB national flock



Changing maternal influence of crossing breeds in GB National Flock 1987-2020





CHIEF EXECUTIVES REPORT

- Society & breeders must remain aware to challenges ahead in the livestock industry
 - Ever shifting agri-political landscape
 - Bought into focus for the Society, with the “Texel Breeding Objective” project
 - Introduction of Terminal & Replacement economic indexes, underpinned by commercial data, coupled with developments of the iTexel database
 - Analysis of the breeds economic & environmental impact
 - **Current trends:**
 - Genetic improvement in the Texel breed over next 20 years will be worth >£334M for the UK sheep industry, that's £23.5M year
 - The new breeding objective offers opportunity for Texel breeders to increase benefits to industry by £16.9M over next 20 years



CHIEF EXECUTIVES REPORT

- FINANCIAL PERFORMANCE 2019-2023



- *Healthy outlook for the Society, with financial performance improving & membership numbers remaining stable*
 - *Clear strategies in place to support core services*
 - *Board remains committed to seeking opportunities*
- *Collaborating where we can*
 - *Leading where we must*
 - *Investing ahead of time*
 - *Controlling overheads sensitively*





- 5. RESOLUTION:** To receive, consider and adopt the income and expenditure account for the year ended 31 March 2023 and the balance sheet as at that date and to receive, consider and adopt the reports of the Board of Directors and the Auditors for the year ended 31 March 2023.



FINANCIAL STATEMENTS AND REPORTS:

- The Financial Statements have been prepared in accordance with small companies regime and Charity SORP 2015 (FRS102).
- The Objectives and activities of the society are detailed on page 23 (page 2 of the statements)
- Achievements and performance, forming the “Trustees Report” are detailed on page 24-26 (page 3,4,5 of the statements)
- Structure, governance, management and communications is stated on page 27-28 (page 6-7)
- Value for money measures and performance assessments are monitored and reported on a regular basis to enable the Board to oversee the operations, objectives of the organisation and ensure core services are maintained and developed.



TO RECEIVE, CONSIDER AND ADOPT FINANCIAL STATEMENTS AND REPORTS:

- INCOME

- Decreased by £21,601 (2.7%) from £798,266 to **£776,665**
 - Reductions in research income
 - texelplus income declining as fees reduced to members
- Subscriptions (including joining fees) provided £120,224 an increase of £1,609 (1.35%)
- Gift Aid provided £12,000, an increase of £1,000 (9.09%)
- Registration's income provided £438,926 a fall of £3,383 (0.76%)
- Sales Auctions provided £126,917, remaining stable
- Investments performance declined £10,651 (2022 gain £13,305)

Charitable activities Note 3, 5

Investments income note 4, 8

£776,665



- EXPENDITURE

- Increased by £62,823 (8.38%) from £748,806 to £811,629
 - Influenced by:
 - Increase in direct costs associated with events, promotions activity, with inflationary pressures evident from suppliers
 - Breed Development support provided £51,253 of costs in the year for the Abacus genetics consultancy “Texel breeding Objective initiative
 - Phase 4.0 of iTexel database incurred £78,757, with £49,710 capitalised in the year
 - Staffing restructure and severance costs increased salary overhead by 11.2% £27,831. Long term impact of restructure is positive with salary costs reducing by an estimated 23.41% (£72,902 per annum) between 2019-2024

£811,629



- OVERALL FINANCIAL PERFORMANCE FOR THE PERIOD ENDED MARCH 31ST 2023

- Operating performance provided a net deficit of **£45,615** (2022 net contribution of £62,765)

- The Board considers these results to be moving to a normal operating performance, highlighting impact of:

- Abacus breed development consultancy and completion of R&D grant awarded projects during 2022-23
- Continued investment in iTexel database
- Overhaul of the society administration and registry services, with focus on:
 - Improvements to society IT resources
 - Upskilling staff/team.
- Volatility of investment markets impacting on society share portfolio in short term.

- Total funds carried forward
£1,141,332 (2022 £1,186,947)

£1,141,332

£45,615



SUMMARY

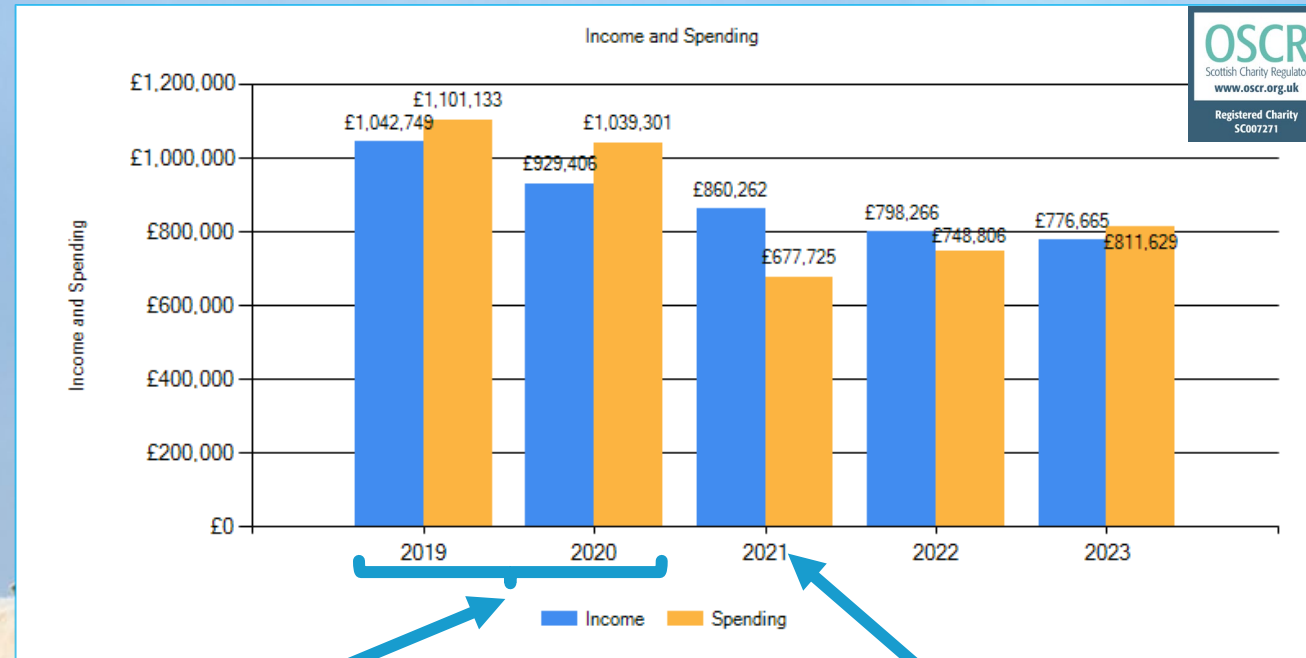
- Financial & operational performance achieved what the Board considers to be a move to a normal operating performance.
- Operational activity continues to include large database, breed development and restructure costs,
- Planned activity and investment to support a data rich registry and genomic service, as part of a modernising of registry services 2020-2024
- Remain focused to implement current strategies across:
 - communications
 - events to support sales, shows and youth programme
 - breed development

■ Investments returns **£10,651**

■ Operating deficit **£45,615**

■ Total funds **£1,141,332**

FINANCIAL PERFORMANCE – 2019-2023



2019-2020 expenditure impacted by largescale R&D activity and initial iTexel Db development

Positive financial impact from COVID on expenditure



6. **RESOLUTION:** To confirm the appointment of Dafferns LLP as the Auditors of the Society and to authorise the Board of Directors to fix their remuneration.



7. **SPECIAL RESOLUTION:** To receive, and if thought fit, pass the following

- A. That paragraph (a) of article 38 of Part 2 of the articles be deleted and replaced by the following in substitution therefor:-

For the purposes of election of area members the Board of Directors shall divide the United Kingdom and overseas into areas, the boundaries of which shall be decided by the Board of Directors and which may be varied from time to time as the Board of Directors may so decide. ***Save in relation to overseas countries*** each area so specified shall be entitled to elect one member to the Board of Directors, but such a member shall reside in the area for which he or she seeks election. Such a member elected shall be known as an area member. The election of area members shall be by ballot of the members of the Society resident within the area for which the member is seeking election and shall further be subject to the provisions of Article 39. Such ballot shall take place by such means as the Board of Directors in its sole discretion deems appropriate including but not by way of limitation by post or in electronic form. ***The area member of the Board of Directors allocated to the overseas members shall be the Chairman from time to time.***

- B. That the definition of the Bye-laws in article 1 of Part 2 of the articles be amended to refer to regulation 42(a) and not regulation 45(a).

Vote by show of hands- per flock membership



8. Announcement of Board of Directors election results.

NEWLY ELECTED REGIONAL DIRECTORS

- **Area 1 North of Scotland – David Mckerrow (Uppermill/Tillycairn) – unopposed – 2023-2027**
 - (Replacing Graeme Knox (Haddo))
- **Area 3 South East of Scotland – Neil Harvey (Blackadder) – unopposed – 2023-2024**
 - (Replacing John Elliott (Roxburgh))
- **Area 4 South West of Scotland & Cumbria – Nick Woodmass (Harene) – unopposed – 2023-2027**
 - (Replacing Roy Campbell (Cowal))
- **Area 11 South Wales & Borders – Keith Thomas (Tywi) – unopposed – 2023-2026**
 - (position was vacant)
- **Area 13 Mid Wales & Borders – James Draper (Claybury) – unopposed – 2023-2027**
 - (replacing Steve Smith (Penparc))



NEWLY ELECTED YOUTH DEVELOPMENT COMMITTEE MEMBERS

- Area A Scotland – Amy Laird (Cambwell) – Elected 2023-2026
 - (Replacing David McKerrow Uppermill/Tillycairn)
- Area D Wales – Geralt Williams (Traws) – unopposed 2023-2026
 - (Replacing Willie Davies Uskvale)



9. **Any other business,** that has previously been approved for discussion by the Chair.

- Winner of the TSS- Kiwi kit/Roxan competition 2023
 - Promoted on society website for online entries and at all society events and in Primesock magazine
 - 515 entries
 - Richard Howe – Border Esk pedigree Texel flock and runs 200 commercial ewes Longtown Carlisle





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